



STO: XBRANE

March 2024

Xbrane – a World-Leading Biosimilar Developer

Important information

You must read the following before continuing. The following applies to this document and the information provided in this presentation by Xbrane Biopharma AB (publ) (the “Company”) or any person on behalf of the Company and any other material distributed or statements made in connection with such presentation (the “Information”), and you are therefore advised to carefully read the statements below before reading, accessing or making any other use of the Information. In accessing the Information, you agree to be bound by the following terms and conditions.

The Information does not constitute or form part of, and should not be construed as, an offer or invitation to subscribe for, underwrite or otherwise acquire, any securities of the Company or a successor entity or any existing or future subsidiary or affiliate of the Company, nor should it or any part of it form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of the Company or any of such subsidiaries or affiliates nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever. Specifically, this presentation does not constitute a “prospectus” within the meaning of the U.S. Securities Act of 1933, as amended.

The Information may not be reproduced, redistributed, published or passed on to any other person, directly or indirectly, in whole or in part, for any purpose. The Information is not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident of, or located in, any locality, state, country or other jurisdiction where such distribution or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction. The Information is not for publication, release or distribution in the United States, the United Kingdom, Australia, Canada or Japan, or any other jurisdiction in which the distribution or release would be unlawful.

All of the Information herein has been prepared by the Company solely for use in this presentation. The Information contained in this presentation has not been independently verified. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the Information or the opinions contained herein. The Information contained in this presentation should be considered in the context of the circumstances prevailing at that time and has not been, and will not be, updated to reflect material developments which may occur after the date of the presentation. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes.

This presentation may contain certain forward-looking statements and forecasts which relate to events and depend on circumstances that will occur in the future and which, by their nature, will have an impact on the Company’s operations, financial position and earnings. The terms “anticipates”, “assumes”, “believes”, “can”, “could”, “estimates”, “expects”, “forecasts”, “intends”, “may”, “might”, “plans”, “should”, “projects”, “will”, “would” or, in each case, their negative, or other variations or comparable terminology are used to identify forward-looking statements. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied in a forward-looking statement or affect the extent to which a particular projection is realised. Factors that could cause these differences include, but are not limited to, implementation of the Company’s strategy and its ability to further grow, risks associated with the development and of the Company’s products, ongoing research and development, the ability to commercialize the Company’s products, technology changes and new products in the Company’s potential market and industry, the ability to develop new products, the impact of competition, changes in general economy and industry conditions and legislative, regulatory and political factors. While the Company always intends to express its best judgment when making statements about what it believes will occur in the future, and although the Company bases these statements on assumptions that it believe to be reasonable when made, these forward-looking statements are not a guarantee of its performance, and you should not place undue reliance on such statements. Forward-looking statements are subject to many risks, uncertainties and other variable circumstances. Such risks and uncertainties may cause the statements to be inaccurate and readers are cautioned not to place undue reliance on such statements. Many of these risks are outside of the Company’s control and could cause its actual results to differ materially from those it thought would occur. The forward-looking statements included in this presentation are made only as of the date hereof. The Company does not undertake, and specifically decline, any obligation to update any such statements or to publicly announce the results of any revisions to any of such statements to reflect future events or developments.

Xbrane addresses global health challenges by developing affordable biosimilars

Our purpose:

“Enable equal opportunity to health through development of affordable biological drugs”

Core competence

Develop biosimilars from cell line to market approval and partner for sales and marketing

Differentiation

Patented platform technology for lowest production cost

Mid-term strategic focus

Bring value to patients and society with Ximluci® (Lucentis® biosimilar)

Advance existing and new preclinical Biosimilar candidates to market

Expand & strengthen platform technology

Mid-term targets

Become cash flow positive before end of Q1 2025

Initiate one new development program per year

Generate €100m in annual income from Ximluci® three years post launch

Xbrane – a world-leading biosimilar developer

Biosimilars – a rapidly growing market

Xbrane – a platform biosimilar developer

Ximluci® – ongoing commercialisation in Europe & UK

Attractive portfolio addressing USD 27bn in originator sales

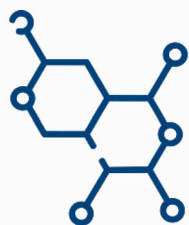


Biosimilars are follow-on products to biologics launched post patent expiry

Biopharmaceuticals

Small Molecules

- 60% of global market, **1-3% p.a. growth**¹
- Produced via chemical synthesis
- Followed on by identical generics at patent expiry



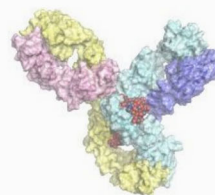
Molecular Weight:
~**180 Dalton**



.....

Biologics

- 40% of global market, **10-15% p.a. growth**²
- Produced via recombinant DNA technology
- Followed on by biosimilars at patent expiry

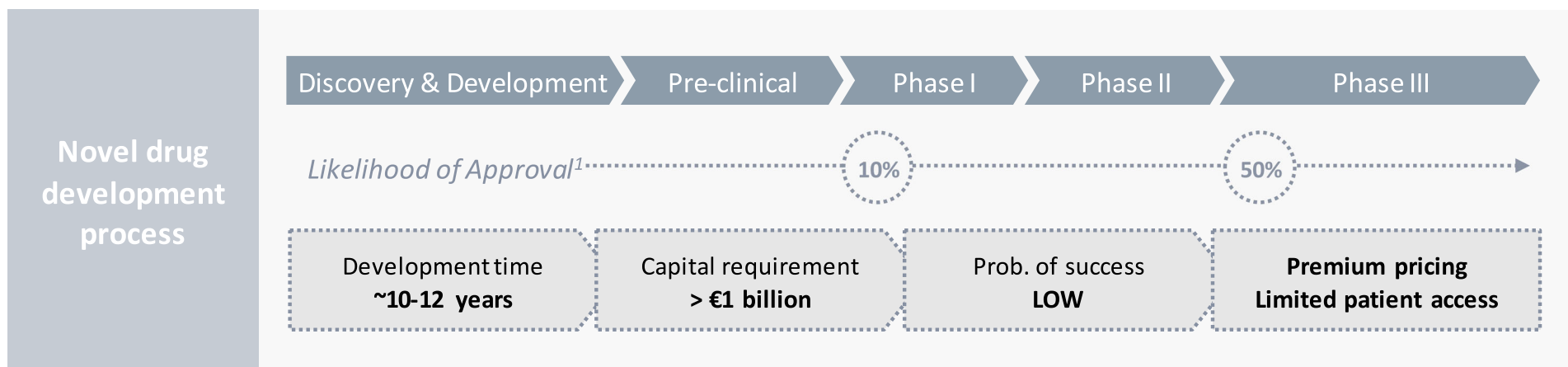
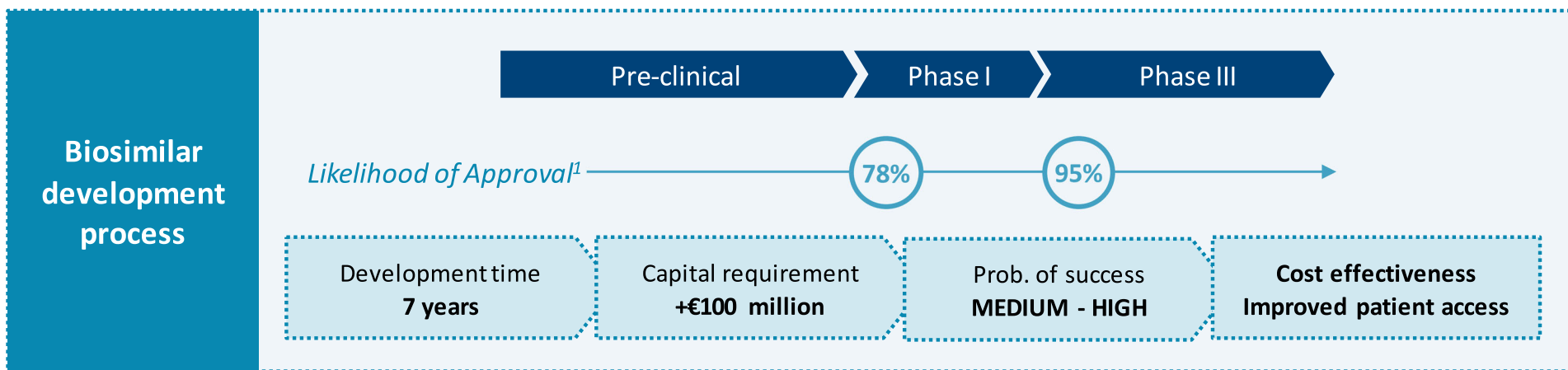


Molecular Weight:
~**150,000 Dalton**



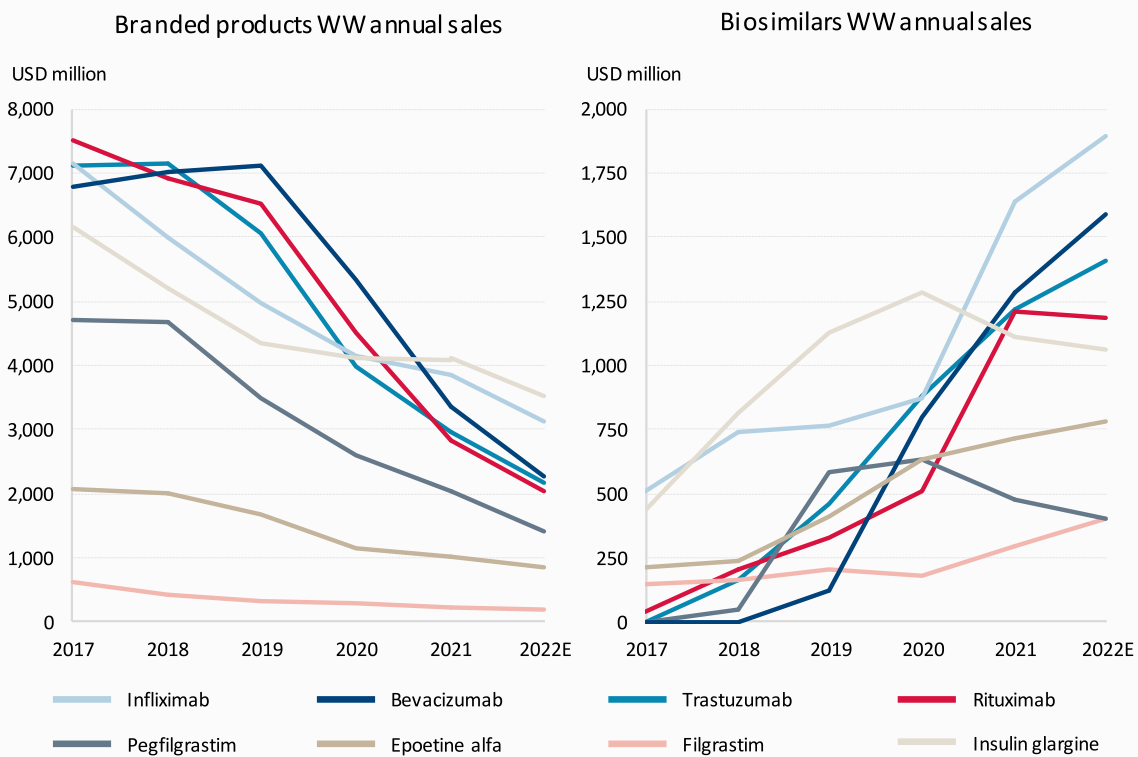
.....

Biosimilar development – faster, cost-effective & low risk



Biosimilars rapidly claim majority of reference product market share

Rapid biosimilars uptake leading to USD 11.5bn in global sales (2021)



Average of 3-5 biosimilars per originator product

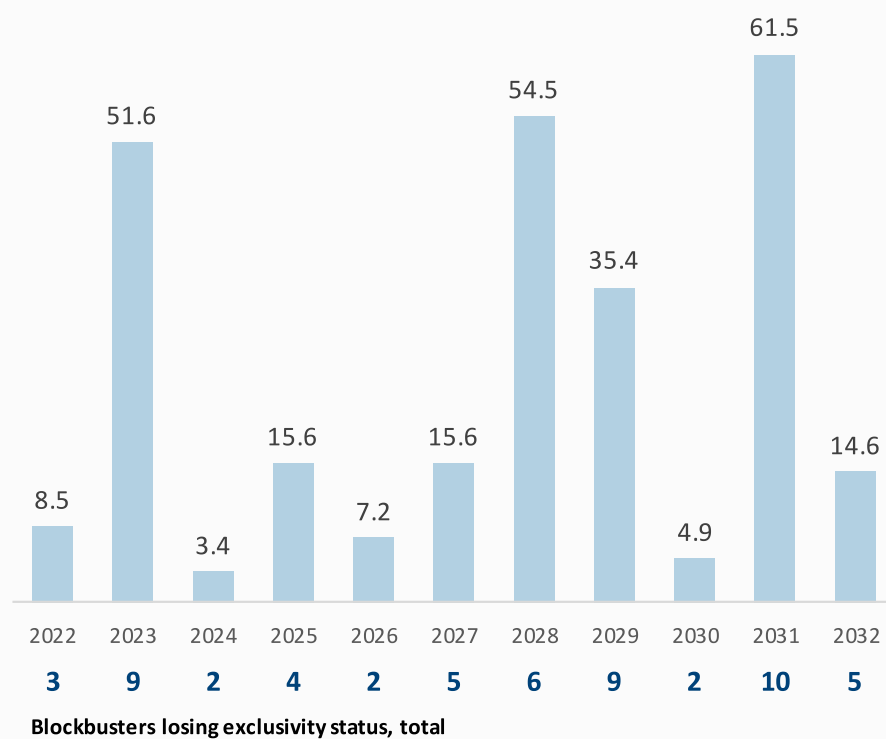
Favorable margins & price discounts

- Biosimilars have in recent launches taken **+70% volume market share** vs. reference product in EU and US **by year 3**
- Low price discounts enable high margins (**80-85% biosimilar margins** vs 95% biologics margins)
- Biosimilar space shows continuous momentum in the past few years
 - 2021 – first biosimilar to **exceed USD 1bn in sales** (Amgen's Mvasi®)
- Biosimilars significantly increase accessibility with **treatment days per capita**
 - **Anti-TNFα treatments have increased by 100% due to biosimilars**
- Biosimilars realize significant savings for healthcare systems
 - **Biosimilars are expected to realize savings of USD 100bn in the US between 2020-2024**

Biosimilar market expected to grow to USD 74bn by 2030

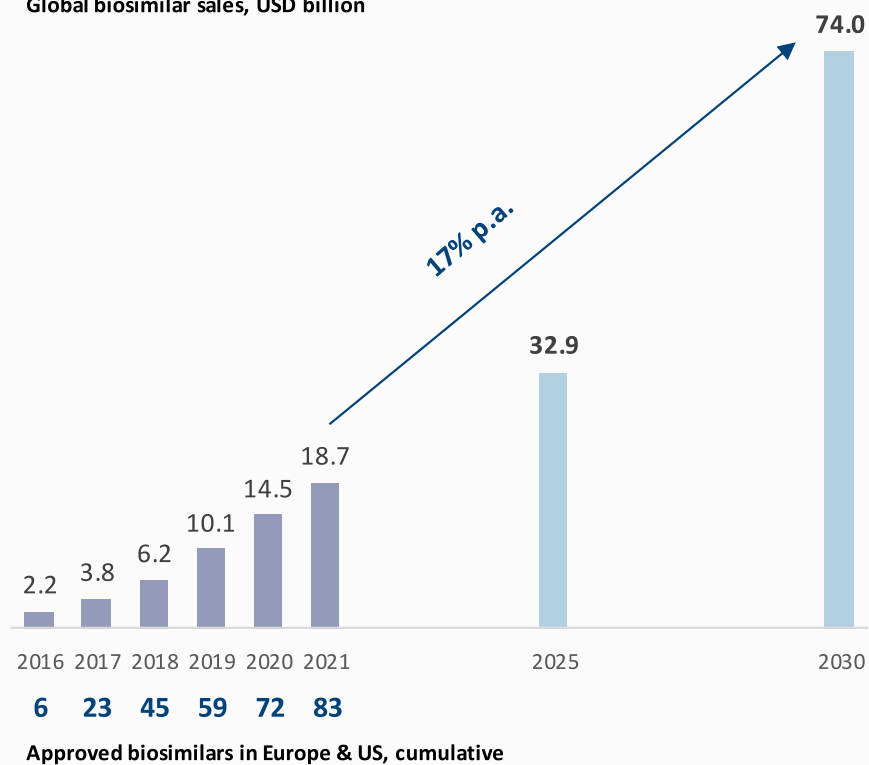
Biologics with >USD 260bn in sales lose exclusivity by 2032

Estimated cumulative global annual peak sales, USD billion



Biosimilar market to grow by 17% per year through to 2030

Global biosimilar sales, USD billion



Xbrane – a world-leading biosimilar developer

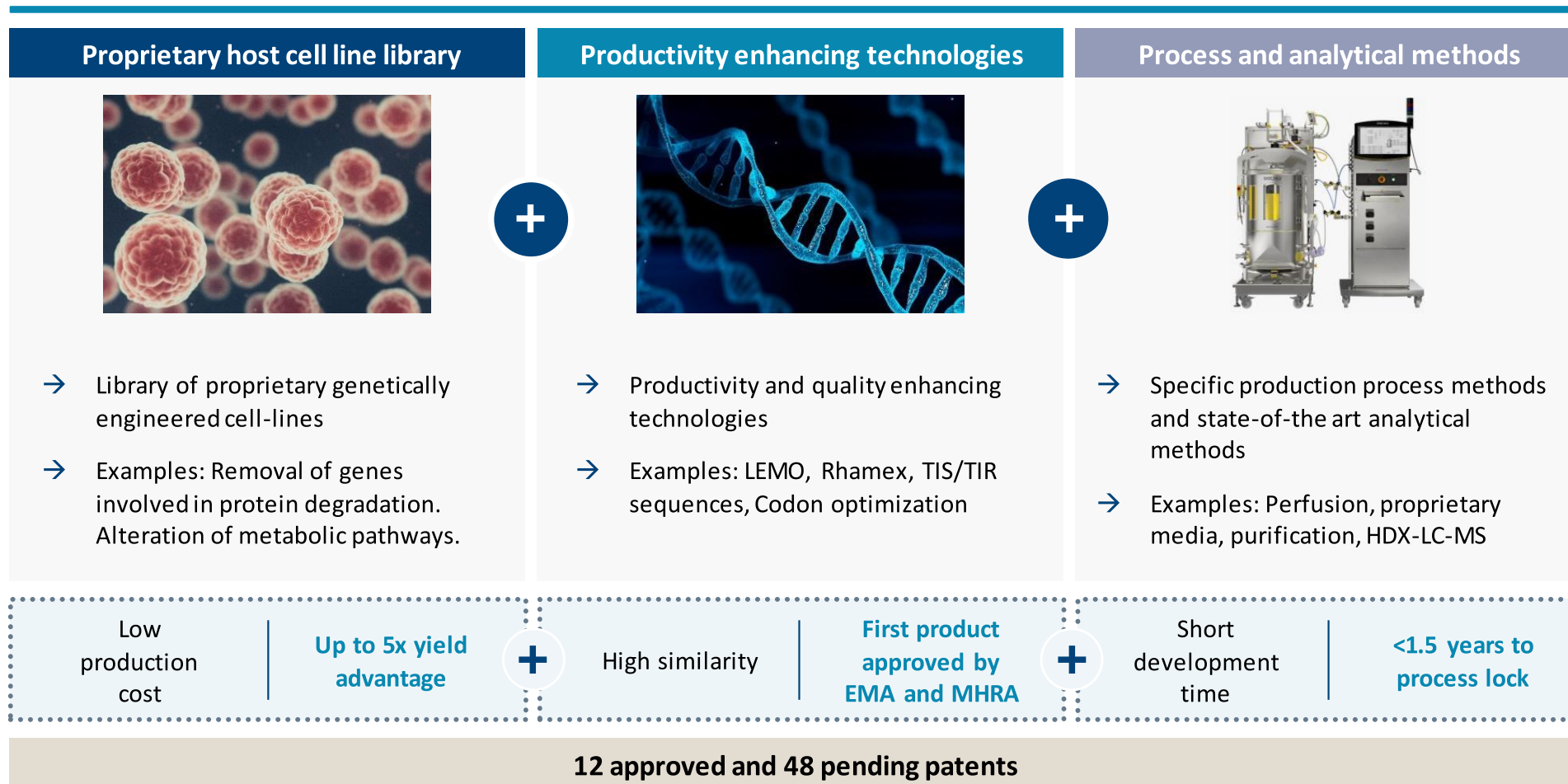
Biosimilars – a rapidly growing market

Xbrane – a platform biosimilar developer

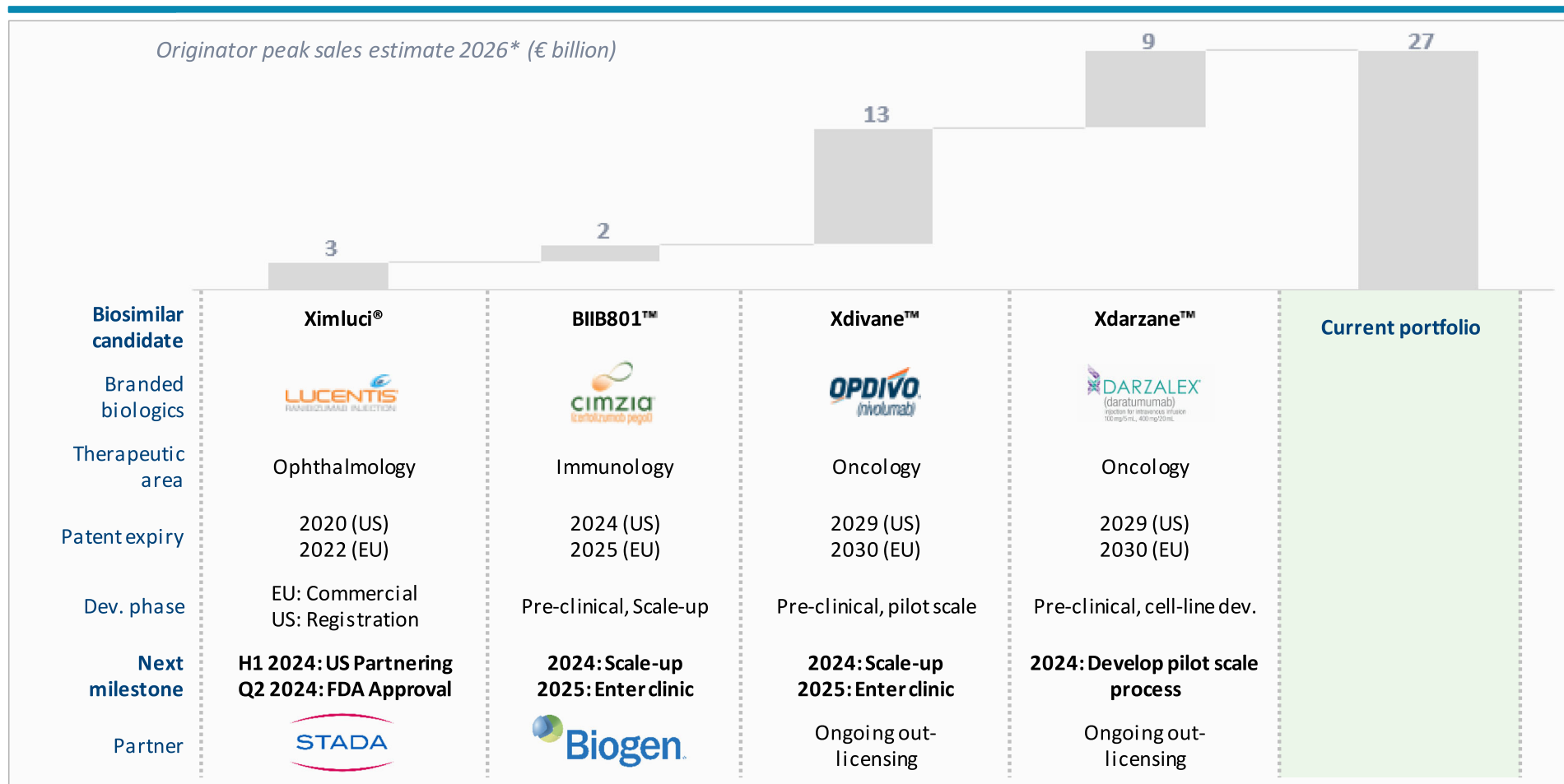
Ximluci® – ongoing commercialisation in Europe & UK

Attractive portfolio addressing USD 27bn in originator sales



Xbrane's modular platform technology enables significant yield advantage



Diverse development portfolio addressing a €27bn market



World-leading partnerships secured with >€80m in upcoming milestones

Product	Ximluci®	BIIB801™
Commercial Partner		
Territory	Global ex. China	Global
Type	Co-development	License
Upfront	€7.5m	USD 8m
Milestones / Cost coverage	€40-50m	USD 80m
Royalties/ profit sharing	50% EBITDA profit sharing	Royalty
Development responsibility	Xbrane	Xbrane pre-clinical Biogen clinical and reg

> €80m
(pending)

Playbook: proven partnering business model with repeatability across pipeline

Xbrane – a world-leading biosimilar developer

Biosimilars – a rapidly growing market

Xbrane – a platform biosimilar developer

Ximluci® – ongoing commercialisation in Europe & UK

Attractive portfolio addressing USD 27bn in originator sales

Ximluci® – addressing a global underserved market

Lucentis® used in treatment of severe eye diseases

Affected vision



Normal vision

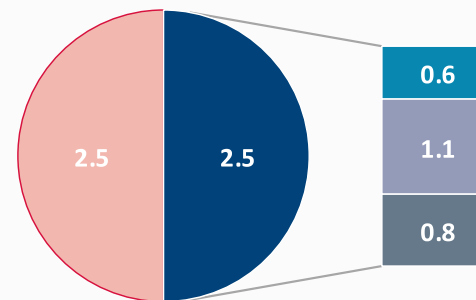


Main indications Wet age-related macular degeneration (“wAMD”) and Diabetes related macular oedema (“DME”) leads to deterioration of vision and in worst case blindness

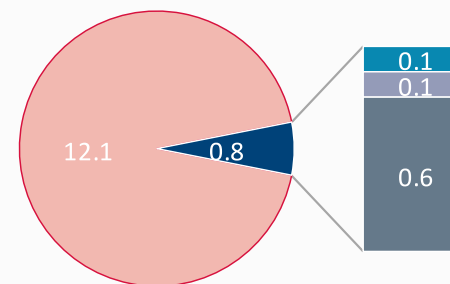
Global unmet medical need due to high drug cost

5 million affected eyes Europe & US, 50% treated

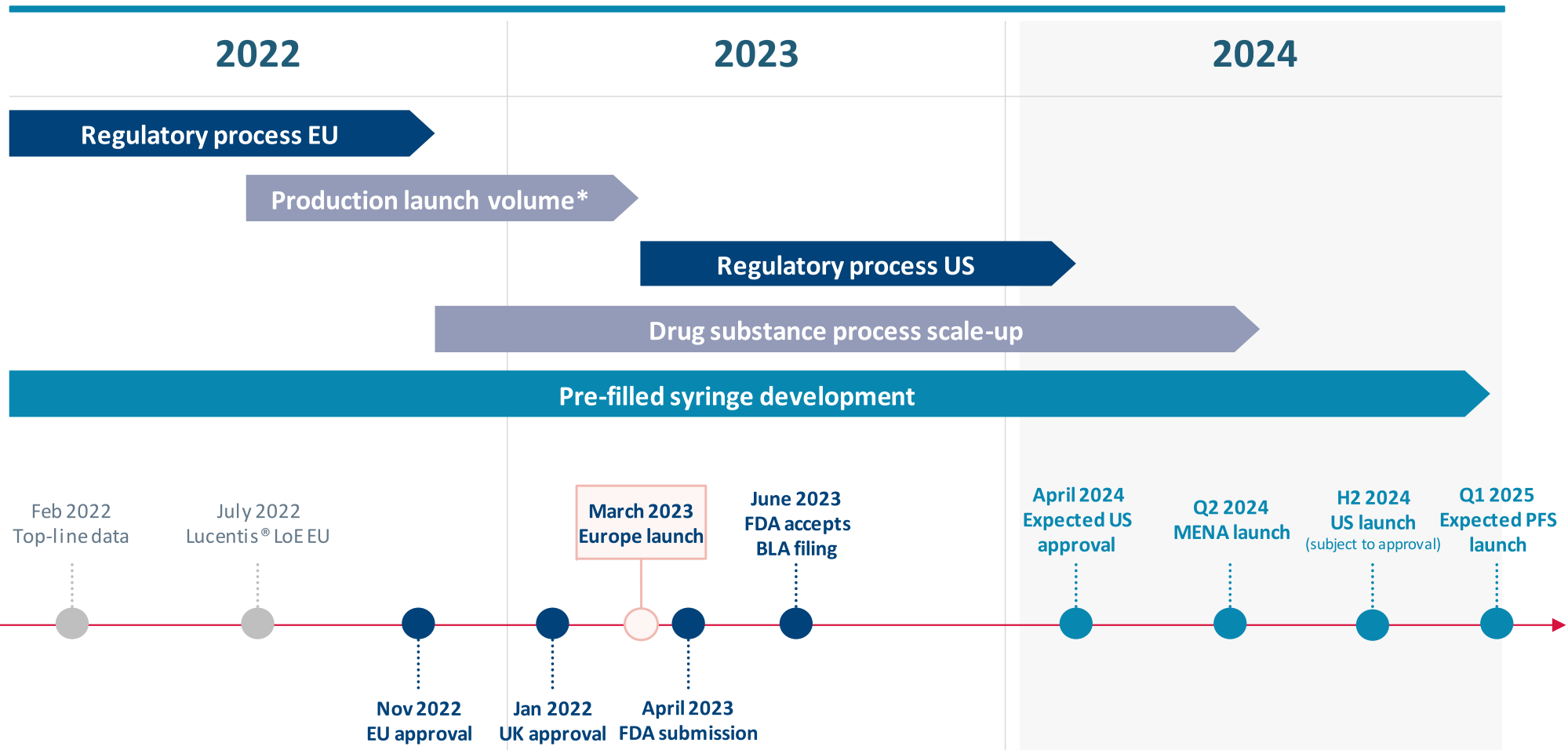
■ Untreated ■ Lucentis ■ Eylea ■ Avastin



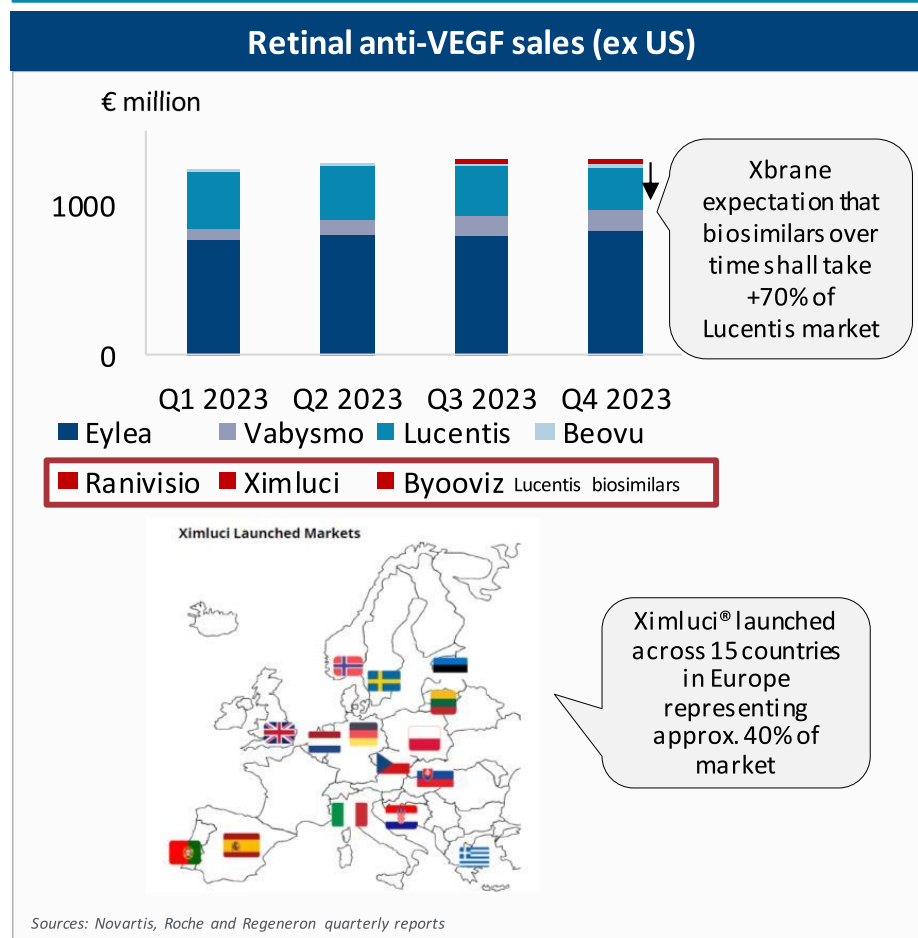
13 million affected eyes Rest of World, 5% treated



Ximluci[®] development update – FDA BsUFA date in April 2024



Ximluci® Launched across approx. 40% of €5 billion ex-US market

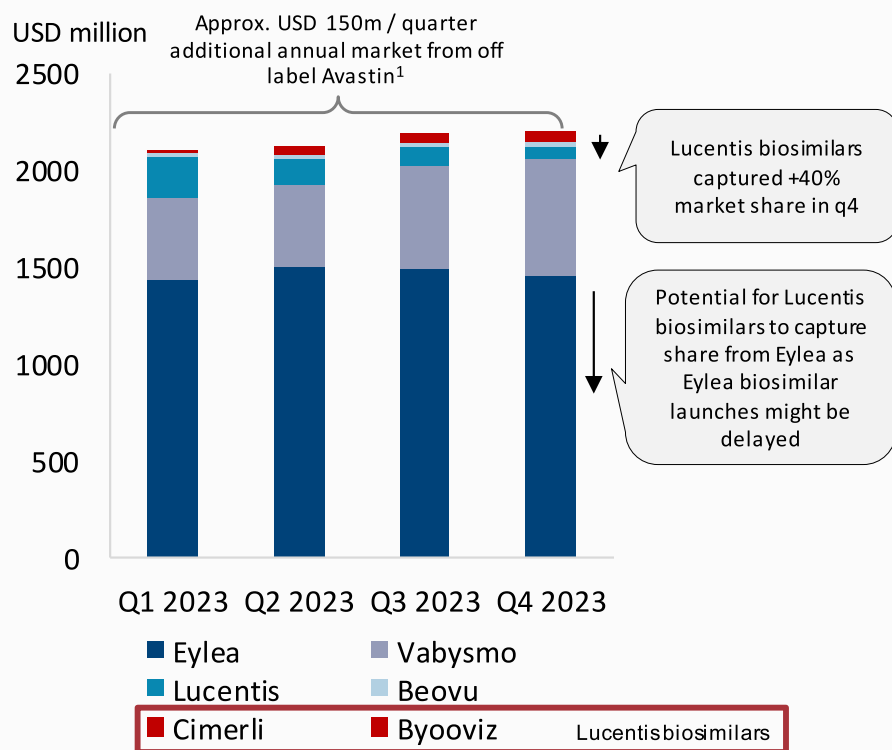


Ximluci position

- Ximluci® #2 in biosimilar market Q4 2023
 - End-user volume grew with 25% vs. Q3 2023
 - Captured close to 1% of the approx. €300 m ranibizumab market
 - Overall biosimilar market still nascent with limited penetration
- 33K units shipped from STADA from launch in March 2023 to end of December 2023
- Xbrane expects that biosimilars over time will take +70% of ranibizumab market (as historical experience in oncology and immunology) and Ximluci® to be the preferred choice

US poses a significant opportunity for Ximluci® - FDA BsUFA date in April 2024

Retinal anti-VEGF sales (US)



Sources: Quarterly reports,

1) Assuming cost of compounded off-label Avastin of USD 50-60 per unit and a 30% volume market share

Opportunity for Ximluci

- Ximluci BsUFA date for Ximluci® in April 2024
- Handful of interested parties with ongoing active negotiations for North America license.
- Strong uptake and interest of ranibizumab biosimilars:
 - Currently at about USD 60m quarterly sales
 - Large chains of Private Equity owned retinal clinics with strong commercial focus
 - Coherus sales of Lucentis biosimilar business to Sandoz for USD 170m
- Potential delay of Eylea biosimilar entrants
 - Court ruling in favor of Regeneron vs. Viatris, infringement on administration related patents lapsing 2032
 - Ongoing lawsuits with multiple additional Eylea biosimilar developers
- Good prospects for market share gain for 3rd entrant ranibizumab biosimilar.

Xbrane – a world-leading biosimilar developer

Biosimilars – a rapidly growing market

Xbrane – a platform biosimilar developer

Ximluci® – ongoing commercialisation in Europe & UK

Attractive portfolio addressing USD 27bn in originator sales

Cimzia® is a differentiated €2.1 billion TNFa inhibitor

Cimzia® is a differentiated TNFa inhibitor

Rheumatoid Arthritis (RA)



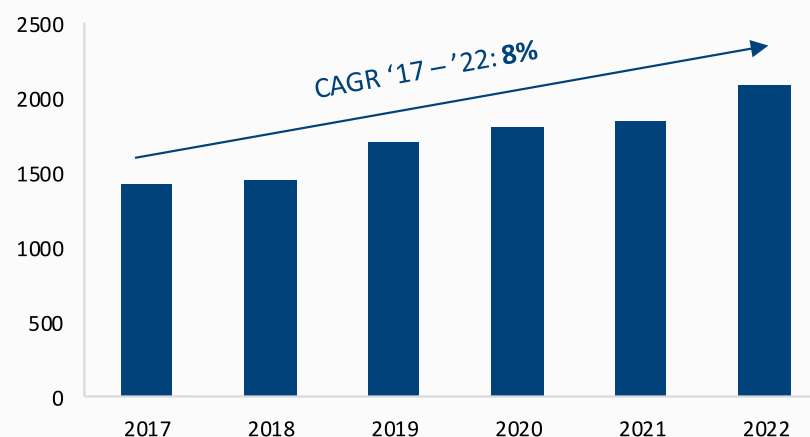
Psoriasis



- Cimzia® is a TNFa inhibitor that reduce immune response in auto-immune diseases
- The only TNFa inhibitor with clinical data on label for use in pregnant or breastfeeding women
- Approx. 5% global market share in the overall €40 billion TNFa inhibitor market

Cimzia® generated €1.8 billion in sales 2021

Cimzia® sales (€ millions)



- Serving 180k patients globally
- 53% of sales in RA, 25% in Psoriasis
- 1/3 of US RA patients women in childbearing age

BIIB801™ – the only publicly known Cimzia® biosimilar under development

BIIB801™ programme

- Pilot scale process established
- Ongoing tech-transfer/scale-up to selected drug substance manufacturer
- Targeting approval of all indications of reference product
- Targeted approval and launch across most territories
- Only publicly known biosimilar candidate under development referencing Cimzia®

Partnership with Biogen with attractive terms

- Out-licensing of global rights
- Xbrane responsible for and fund pre-clinical development
- Biogen responsible for and fund clinical and regulatory development as well as commercialization globally
- USD 8 million up-front, USD 80 million milestone payments on regulatory and commercial milestones
- Royalties on net-sales

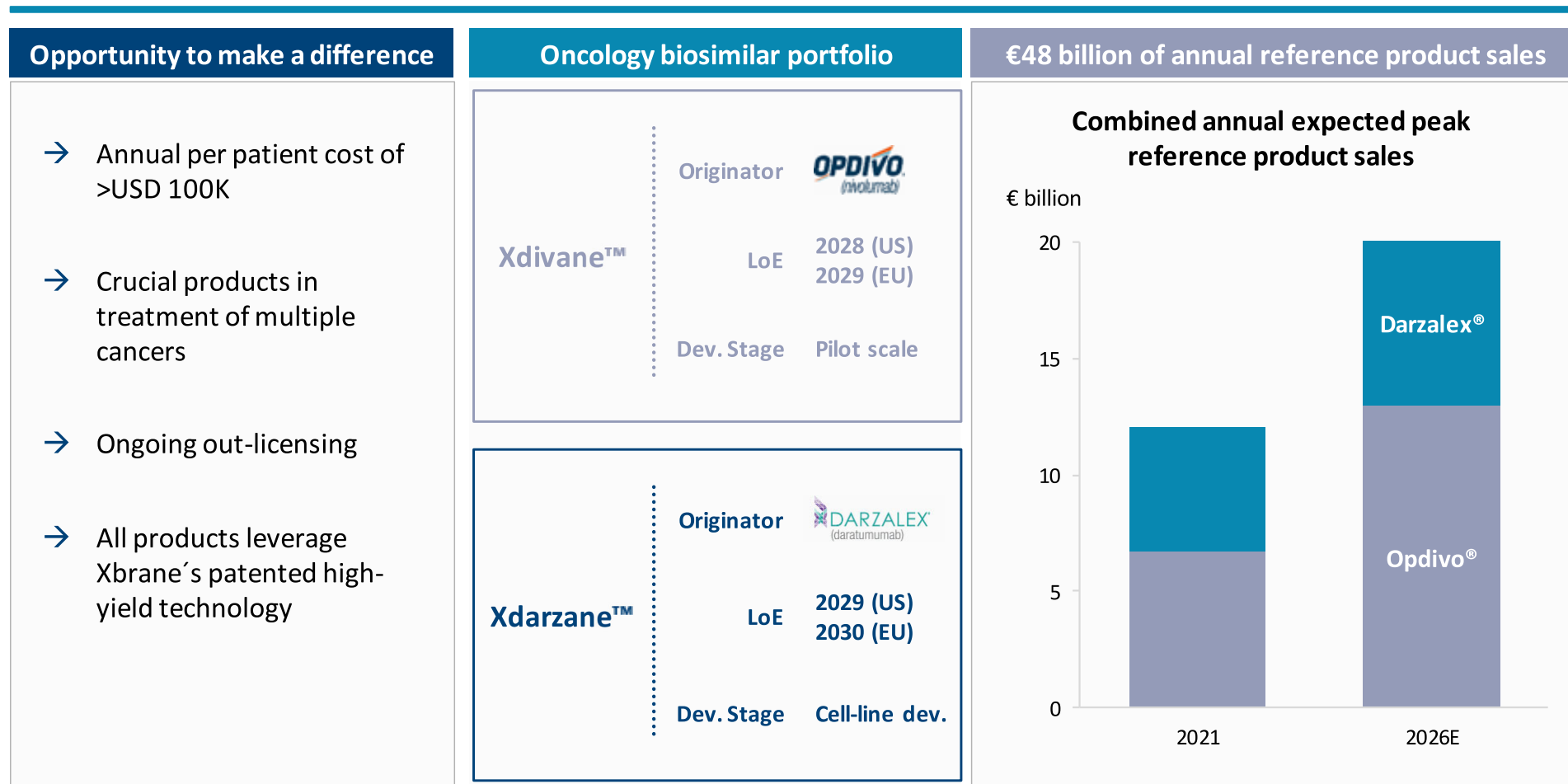


Develops and commercializes biological drugs with primary focus on serious neurological and neurodegenerative diseases



Existing biosimilars business supported by **leading development, manufacturing and commercialization capabilities in biologics**

Well-positioned & commercially attractive oncology biosimilar portfolio



Upcoming key milestones

- > H1 2024: Ximluci[®] out-licensing of North American rights
- > H1 2024: Ximluci[®] FDA approval
- > H1 2024: Xdivane[™] out-licensing
- > Q3 2024: BIIB801 milestone payments contingent upon successful scale-up
- > H2 2024: Ximluci[®] US launch
- > Q1 2025: Reaching positive operating cash-flow on a monthly basis

Xbrane – a world-leading biosimilar developer

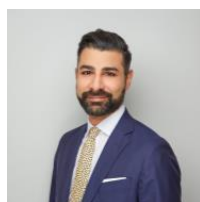
Appendix

Experienced management team and board

Management



Martin Åmark
CEO



Siavash Bashiri
COO & Head of Biosimilars



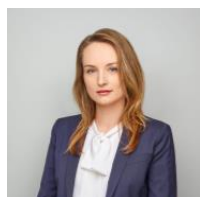
David Vikström
CTO



Anders Wallström
Head of Manufacturing and Supply Chain



Anette Lindqvist
CFO & Head of IR



Dina Jurman
Head of Clinical Affairs



Maria Edebrink
Head of Regulatory Affairs



Xiaoli Hu
Head of Business Development



Nina Ivers
Head of Human Relations



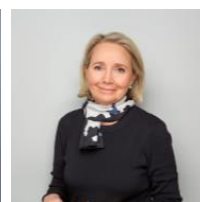
Board of Directors



Anders Tullgren
Chairman of the Board



Eva Nilsagård
Director of the Board



Karin Wingstrand
Director of the Board



Mats Thorén
Director of the Board



Peter Edman
Director of the Board



Kirsti Gjellan
Director of the Board



Ivan Cohen-Tanugi
Director of the Board



Latest financials & shareholder list

Shareholder list (December 2023)			Financial highlights		
Investor Name	Shares	Ownership, %	<i>SEK m</i>	2023	2022
Ashkan Pouya	3,270,298	10.97			
Bengt Göran Westman	2,448,379	8.21			
STADA Arzneimittel AG	1,570,989	5.27	Revenue	238,7	57,6
Avanza Pension	1,459,292	4.90			
Håkan Stödborg	1,136,448	3.81			
Swedbank Robur Fonder	901,892	3.03	EBITDA	- 288,4	- 149,6
Nordnet Pensionsförsäkring	502,461	1.69			
Handelsbanken Fonder	482,144	1.62			
Swedbank Försäkring	404,280	1.36	Cash and cash equivalents	65,4	194
Obadja Aktiebolag	400,000	1.34			
10 largest shareholders, total	12,576,183	42.19			
Other shareholders	17,234,181	57.81			
Total outstanding shares	29,810,364	100.00			

Details on Rights Issue

- Partially secured rights issue of approx. SEK 343 million with warrants amounting up to an additional approx. SEK 78 million, as approved at the EGM held 22 February
- Approx. SEK 285 million secured through a combination of subscription undertakings and intentions of approx. SEK 56 million and guarantee undertakings of approx. SEK 229 million
- One share gives the right to subscribe for one unit which consists of 50 new shares and 9 warrants
 - The subscription price per unit is SEK 11.5 which corresponds to SEK 0.23 per share, and the warrants are issued free of charge
 - The warrants have a strike price of SEK 0.29 and lapse in December 2024
- Maximum net proceeds, if fully subscribed, of up to approx. SEK 325 million

Use of Proceeds

- The net proceeds from the Rights Issue, provided that the Rights Issue is subscribed to the amount intended to be covered by subscription commitments and intentions, as well as guarantee commitments, will primarily finance:
 - Launch of Ximluci® in US and launch of Ximluci PFS (approx. 40 percent);
 - Production of clinical material for BII801 triggering milestone payments from commercialization partner Biogen (approx. 10 percent);
 - Development and production of clinical material for Xdivane™ (approx. 15 percent);
 - General corporate purposes (approx. 7 percent); and
 - Pre-payment of the next six (6) amortizations to CVI, Inc. in cash of the convertible bonds (approx. 28 percent).

- Provided successful execution of the business plan, including timely FDA approval for Ximluci® and a secured partnership for Xdivane™, the net proceeds from the Rights Issue are expected to fulfill the Company's working capital requirement until end of Q1 2025, at which time the Company expects to have achieved positive operating cash-flow on a monthly basis. Should the Rights Issue be subscribed for an amount higher than the amount covered by subscription commitments and intentions, as well as guarantee commitments, the additional proceeds will be used to finance the above activities proportionally.

- Upon full exercise of the warrant series, the Company is expected to raise up to approximately SEK 78 million which the Company intends to use towards initiation of the development of a new biosimilar candidate.

Convertible Bond Restructuring

- Outstanding debt SEK 219 million (nominal amount)
- One-off amortization of SEK 63 million from net-proceeds from announced rights issue
- Remaining outstanding debt of SEK 156 million
 - Resumed bi-monthly amortization from January 2025 onwards
 - Duration until May 2027
 - Conversion price SEK 93
 - Interest rate of 6% until FDA approval, thereafter 0%